



STATE OF IOWA

MASTER AGREEMENT

Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 07-01-2008
 EXPIRATION DATE: 06-30-2009
 PAGE: 1 of 10

Contract For:

Medical: Skin Protection and Pressure Reduction Products

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachment 1: General Terms and Conditions for goods contracts posted at: http://das.gse.iowa.gov/terms_goods.pdf Attachment 2-4 are on file with the Department of Administrative Services, General Services Enterprise. Attachment 2: Contractor's Response to Competitive Bid RFB 0707412063 of June 26, 2007. Attachment 3: Contractor's Cost/Price Response to Competitive Bid RFB 0707412063 of June 26, 2007.

Customer Service Phone: 800-358-4477 .. or .. FAX: 781-821-6514
 - E-Mail: cs@dermasaver.com
 - Web-Site: www.dermasaver.com

Contract Administrator: Helen Brogna at E-Mail: HelenBrogna@hipsaver.com

Pricing: 10% discount from DermaSaver 2007 Catalog – Copy Attached
 (Discounted pricing is listed on the following 5-pages).

Prompt Payment Discount: 2% for orders placed/paid via "MasterCard"

Minimum Order: None

Delivery: 7 calendar days after receipt of order

FOB: Destination for orders which total \$300.00 or more.

Contract is available to the Woodward Resource Center, other State Human Services Facilities,
 Iowa Veterans Home and Political Sub-Divisions of the State of Iowa (cities, counties, school districts).

RENEWAL PERIODS

FROM 07-01-2009 TO 06-30-2010

THRESHOLDS

MINIMUM ORDER AMOUNT:

MAXIMUM ORDER AMOUNT:

NOT TO EXCEED AMOUNT:

AUTHORIZED DEPARTMENT
 ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.) HIPSAVER INC		AGENCY NAME <i>Dept. Administrative Services</i>	
BY (Authorized Signature) <i>Helen B. Brogna</i>	Date Signed <i>6-23-08</i>	BY (Authorized Signature) <i>Jeanette Chapp</i>	Date Signed <i>June 19, 2008</i>
Printed Name and Title of Person Signing HELEN B. BROGNA		Printed Name and Title of Person Signing <i>Jeanette Chapp</i>	
Address 7 HUBBARD ST. CANTON MA 02021		Address <i>Hoover Bldg, Des Moines, Iowa</i>	



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VENDOR:

HIPSAVER INC
7 Hubbard St

Canton, MA 02021
USA

VENDOR CONTACT:

Helen Brogna

PHONE: 781-828-3880 EXT:

EMAIL: helenbrogna@hipsaver.com

FOB FOB Dest, Freight Allowed

ISSUER:

JEANETTE CHUPP

PHONE: 515-281-6288

EMAIL: Jeanette.Chupp@iowa.gov

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		47521 Care Supplies, Patient (Not Otherwise Classified) Care Supplies, Patient (Not Otherwise Classified) MicroSpring Textile Skin Protection Products at 10% discount from the 2007 DermaSaver Catalog. .	\$0.000000 \$0.000000
2	0.00000	EA	470 HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT PC 1300, Pressure Reduction Pillow Case - Standard Size: 26" X 20" .	\$53.990000 \$0.000000
3	0.00000	PKG	470 HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FTC 1300, Oxygen / Feeding Tube Covers (not launderable) - Size: 2-3/4" X 1-1/2" Covers - Package of 10 .	\$11.690000 \$0.000000
4	0.00000	EA	470 HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FS 1300, Finger Separator - One Size, adjustable soft band with Velcro .	\$16.190000 \$0.000000
5	0.00000	EA	470 HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HP 1300, Stay-Put Heel Protector - Specify Small (S), Medium (M), or Large (L), X-Large (XL) .	\$22.490000 \$0.000000
6	0.00000	EA	470 HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HPP 1300, Stay-Put Plus Heel Protector with Toe Covering - Specify Small (S), Medium (M), or Large (L). X-Large (XL) .	\$25.190000 \$0.000000



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7	0.00000	EA	470	\$31.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT REL300, Relevator Heel Elevator - Specify Small/Medium (S/M), or Large/X-Large (L/XL) .	
8	0.00000		470	\$0.000000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT Hip Saver Soft Sweat "SHORTS" are available upon request. Inquire for pricing. Options: - Hip Pads or Hip/Tailbone Pads - Color: Navy or Grey - EZ Pull-Up Handles (\$2.70 extra) - Hip Size: XS, X, M, L, XL, XXL .	
9	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HM 1300, DermaMitt - Specify Small-Medium (SM), or Large-XLarge (LX) .	
10	0.00000	EA	470	\$26.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT DT 13, Derma-Tee - T-Shirt, full back panel, 2 layers of MicroSpring Textile. - Specify Size: S, M, L, XL, XXL .	
11	0.00000	EA	470	\$35.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT DB I3, DermaBrief - Specify Size: XS, S, M, L, XL, or XXL .	
12	0.00000	ROLL	470	\$13.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT DW 1300, Derma Wrap - Single layer of MicroSpring Textile - Can be cut to desired length - Roll Size: 5 inches by 10 Feet .	



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13	0.00000	EA	470	\$35.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FP1818, Wheelchair Top Cushion - Size: 18" X 18" - Pressure Reduction Interface Pad - Five layers of MicroSpring Textile .	
14	0.00000	EA	470	\$71.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FP3524, Area Flat Pad - Size: 35" X 24" - Pressure Reduction Interface Pad - Five layers of MicroSpring Textile .	
15	0.00000	EA	470	\$170.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FP3578, Mattress Topper - Size: 35" X 78" - Pressure Reduction Interface Pad - Five layers of MicroSpring Textile .	
16	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT AT 1300, Full Arm Tube (from wrist to above the elbow) - 2 Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
17	0.00000	EA	470	\$22.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT EET 1300, Double Elbow Full Arm Tube (from wrist to above the elbow) - 4 Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
18	0.00000	EA	470	\$12.590000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FT 1350, Forearm Tube - Two Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
19	0.00000	EA	470	\$12.590000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT ET 1350, Elbow Tube - Two Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	



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20	0.00000	EA	470	\$19.790000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT 4ET 1350, Double Elbow Tube - Four Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
21	0.00000	EA	470	\$26.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT ABT 1350, Arm - Bow Tube - Two layers of MicroSpring Textile on forearm and 5 layers on elbow - Will not roll around the elbow - Specify Size: XS, S, M, L, XL	
22	0.00000	EA	470	\$22.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT LT 1300, Full Leg Tube - From ankle to above the knee - Specify Size: XS, S, M, L, XL .	
23	0.00000	EA	470	\$35.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT EKT 1300, Double Knee Full Leg Tube - Four Layers of MicroSpring Textile - Recommended for non-ambulatory patients only - Specify Size: XS, S, M, L, XL .	
24	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT ST 1350, Shin Tube - 2 layers of MicroSpring Textile - From ankle to above the knee - Specify Size: XS, S, M, L, XL .	
25	0.00000	EA	470	\$26.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT SKT 1350, Shin - Knee Tube - Designed for patients in wheelchairs - 2 Layers of MicroSpring Textile - Pleated Contour cup protects the knee - Specify Size: XS, S, M, L, LX	



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26	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT KT 1350, Knee Tube - Two Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
27	0.00000	EA	470	\$26.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT 4KT 1350, Double Knee Tube - Four Layers of MicroSpring Textile - Specify Size: XS, S, M, L, XL .	
28	0.00000	EA	470	\$22.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT SC 1350, Amputee "Stump" Cover - Two layers of MicroSpring Textile - Countoured cup - Stretch fabric holds cover in place - Specify Size: XS, S, M, L, XL .	
29	0.00000	EA	470	\$22.490000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT FTKP 13, Forearm Tube with Knuckle Protector - Two layers of MicroSpring Textile - Protection from knuckles to below the elbow - Specify Size: XS, S, M, L, XL .	
30	0.00000	EA	470	\$8.990000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT PP 1300, Palm Pillow - MicroSpring Textile rolled into 1-1/2 inch thick pillow - One Size. .	
31	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT KP 1300, Knuckle Protector - Two layers of MicroSpring Textile covers knuckles - Perfect for those using wheelchairs. - Specify Size: Small-Medium (SM), or Large-XLarge (LX) .	



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32	0.00000	EA	470	\$16.190000 \$0.000000
			HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT HOSPITAL, NURSING HOME OR RESIDENTIAL SPECIALIZED EQUIPMENT KPL 1300, Long Knuckle Protector - Specify Size: Small-Medium (SM), or Large-XLarge (LX) .	
33	0.00000	EA	46576	\$26.990000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Hip Protector: Nursing Home Model for easy dressing - Specify Size: XS, S, M, L, XL, XXL .	
34	0.00000	EA	46576	\$29.690000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies Hip Saver Hip Protector: Nursing Home Model for easy dressing - With Male Fly-Front - Specify Size: XS, S, M, L, XL, XXL .	
35	0.00000	EA	46576	\$7.200000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies Add Tailbone Pad - For HipSaver Hip Protector for Nursing Home Model. . .	
36	0.00000	EA	46576	\$31.490000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver QuickChange - Drop down panel with 2 snaps - Specify Size: XS, S, M, L, XL, XXL .	
37	0.00000	EA	46576	\$35.990000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Wrap & Snap - Snaps completely off to lay flat for hard-to-dress patients - Specify Size: XS, S, M, L, XL, XXL .	
38	0.00000	EA	46576	\$7.200000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies Add Tailbone Pad - For HipSaver Hip Protector for QuickChange or Wrap&Snap Model. .	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
39	0.00000	EA	46576	\$26.990000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Slim Fit Model - Sleek design - Specify Size: XS, S, M, L, XL, XXL .	
40	0.00000	EA	46576	\$29.690000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Slim Fit Model with Male Fly-Front - Sleek design - Specify Size: XS, S, M, L, XL, XXL .	
41	0.00000	EA	46576	\$7.200000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies Tailbone Pad for HipSaver Slim Fit Model .	
42	0.00000	EA	46576	\$25.190000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Open Bottom - Open crotch design for easy self-toileting - Specify Size: XS, S, M, L, XL, XXL .	
43	0.00000	EA	46576	\$31.490000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Open Bottom, 3-SNAP - Designed to be worn over incontinence products - Specify Size: XS, S, M, L, XL, XXL .	
44	0.00000	EA	46576	\$44.990000 \$0.000000
			Physical Therapy Equipment and Supplies Physical Therapy Equipment and Supplies HipSaver Soft Sweat Pants WITH Hip Pads - Comfortable sweatpants - No elastic or zippers - Optional: EZ Pull-Up handles (\$2.70 additional charge) - Specify Color: Navy or Grey - Specify Length: Short or Tall - Specify Hip Size: XS, S, M, L, XL, XXL .	



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45	0.00000	EA	46576	\$49.490000 \$0.000000
Physical Therapy Equipment and Supplies				
Physical Therapy Equipment and Supplies				
HipSaver Soft Sweat Pants WITH Hip AND Tailbone Pad - Comfortable sweatpants - No elastic or zippers - Optional: EZ Pull-Up handles (\$2.70 additional charge) - Specify Color: Navy or Grey - Specify Length: Short or Tall - Specify Hip Size: XS, S, M, L, XL, XXL .				
46	0.00000	EA	46576	\$67.490000 \$0.000000
Physical Therapy Equipment and Supplies				
Physical Therapy Equipment and Supplies				
HipSaver Soft Sweat Pants WITH Hip Pads AND Knee Pads - Comfortable sweatpants - No elastic or zippers - Optional: EZ Pull-Up handles (\$2.70 additional charge) - Specify Color: Navy or Grey - Specify Length: Short or Tall - Specify Hip Size: XS, S, M, L, XL, XXL .				
47	0.00000	EA	46576	\$71.990000 \$0.000000
Physical Therapy Equipment and Supplies				
Physical Therapy Equipment and Supplies				
HipSaver Soft Sweat Pants WITH Hip, Tailbone and Knee Pads - Comfortable sweatpants - No elastic or zippers - Optional: EZ Pull-Up handles (\$2.70 additional charge) - Specify Color: Navy or Grey - Specify Length: Short or Tall - Specify Hip Size: XS, S, M, L, XL, XXL .				
48	0.00000		96286	\$0.000000 \$0.000000
Transportation of Goods and Other Freight Services				
Transportation of Goods and Other Freight Services				
Freight is invoiced on orders which total \$300 or less. . FOB Destination (no freight billed) for orders which exceed \$300.00.				



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TERMS AND CONDITIONS

Terms & Conditions Goods

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: http://das.gse.iowa.gov/terms_goods.pdf

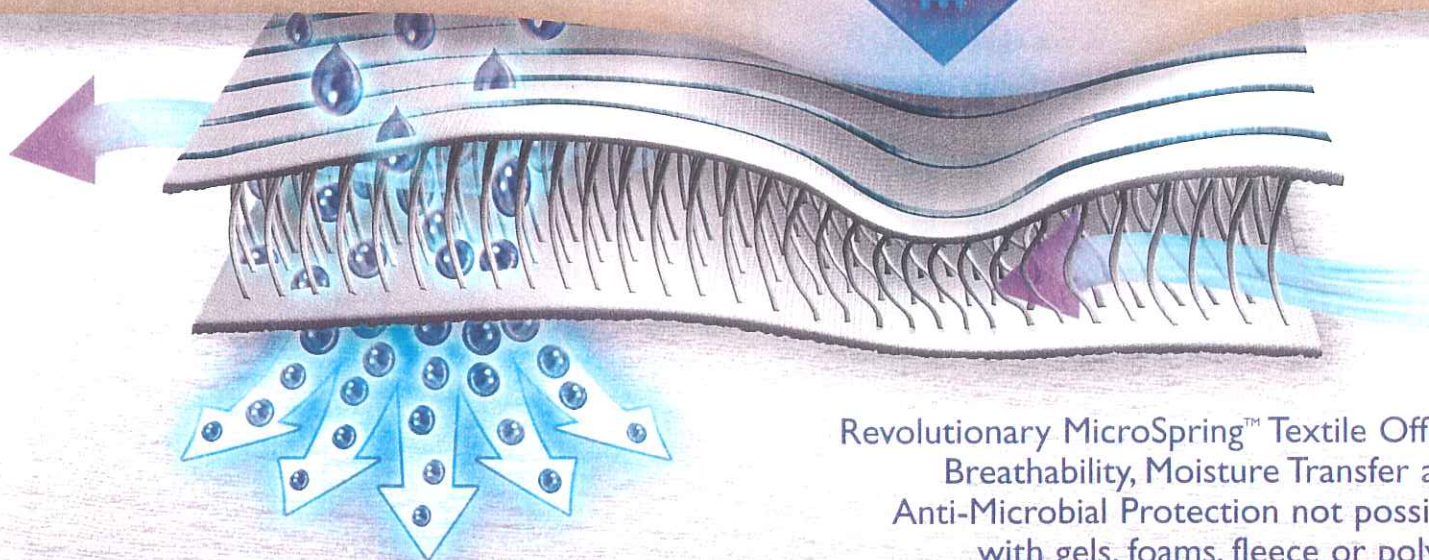
2007

DermaSaver™

DERMASAVER PRESSURE REDUCTION & PROTECTION



New! From
HipSaver®
1-800-358-4477



Revolutionary MicroSpring™ Textile Offers
Breathability, Moisture Transfer and
Anti-Microbial Protection not possible
with gels, foams, fleece or polyfil.

UNLIKE FOAMS, GELS, FLEECE AND POLYFIL, DERMASAYER™ REDUCES ALL OF THE CONDITIONS THAT CAUSE SKIN BREAKDOWN.

Breathability and Moisture Transfer

Ample ventilation space between the microfilaments and textile layers allow for air flow and moisture transfer.

MicroSpring Textile

Microfilaments flex to reduce pressure on bony prominences such as the heel, elbow, vertebra and trochanter. Layers of MicroSpring Textile put thousands of microfilaments per square inch to act as mini pressure reducing springs.

Protected by the AEGIS Microbe Shield

All layers of DermaSaver products are protected by the Aegis Microbe shield which uses an EPA registered antimicrobial technology to inhibit the growth of micro-organisms on the product. It is permanently bonded to the fibers, does not leach, or volatilize.

Protected by the



Treated with AEM 5700 Antimicrobial,
EPA #64881-1
AEGIS Environmental Midland, MI USA

Totally Launderable

Machine wash & dry even in the high temperature of institution laundries. Allows for multi-patient use. Lower wash/dry temperatures will lengthen product life. If using bleach, use lower concentrations.

The unique, patent pending constructions of DermaSaver products were developed by Ed Goodwin, founder and inventor of HipSaver hip protectors. DermaSaver products are available exclusively from HipSaver, Inc.

Call 1-800-358-4477

Get Head to Toe Protection with *DermaSaver*™

Revolutionary MicroSpring™ Textile Offers Breathability, Moisture Transfer and Anti-Microbial Protection not possible with gels, foams or fleece.

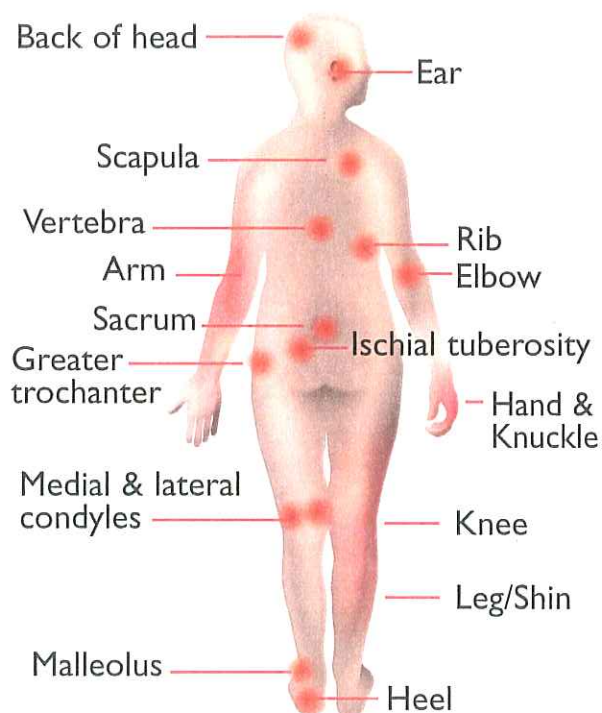
Microfilaments flex to reduce pressure on bony prominences such as the heel, elbow, vertebra and trochanter. Layers of MicroSpring Textile puts up to 20 thousand microfilaments per square inch to act as mini pressure reducing springs.

- ◆ **Superior** pressure and shear reduction
- ◆ **Breathable** – fabric and filament layers allow air flow
- ◆ Allows for **moisture transfer**
- ◆ **Totally launderable** even in high temperature laundries – allows for multi-patient use
- ◆ **Durable** – will not flatten out or become flaky.
- ◆ **Stretchy** knit (not woven) fabric has “give” to reduce surface friction
- ◆ **Anti-microbial** – protected by the ÆGis Microbe Shield which inhibits the growth of micro-organisms on the product
- ◆ **Compatible** with topical creams and ointments
- ◆ **Latex-free** – 94% Polyester, 6% Spandex
- ◆ Meets CA-117 **flame retardant** standard

The DermaSaver Arm Tubes are the greatest. We've been using them on residents with high risk for injury and have had no incidences. The residents like them, find them comfortable and not too warm. I can't say enough good things about your products.

Kathy Wilcox, ADON
Pennsylvania Soldiers & Sailors Home. Erie, PA

PROTECT ALL THESE AREAS THAT ARE VULNERABLE TO PRESSURE SORES AND SKIN TEARS:



The DermaSaver arm & leg tubes are great products for skin protection. Residents find them soft and comfortable, and not tight like other products we've tried. They work really well with residents who are self mobile in the wheelchair and have a tendency to bump their arms and legs. We really like your products.

~ **Loretta Gerving, DON. Marian Manor HealthCare Center, Glen Ulin, ND**

2007

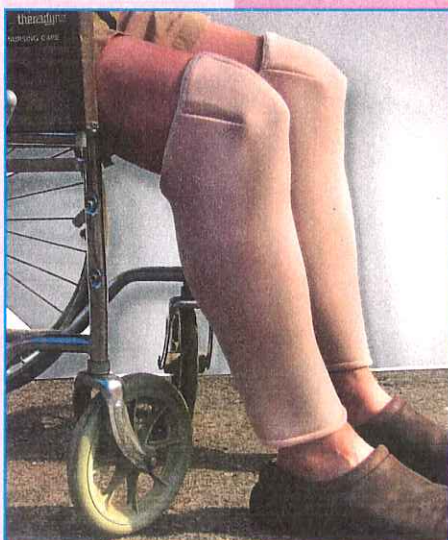
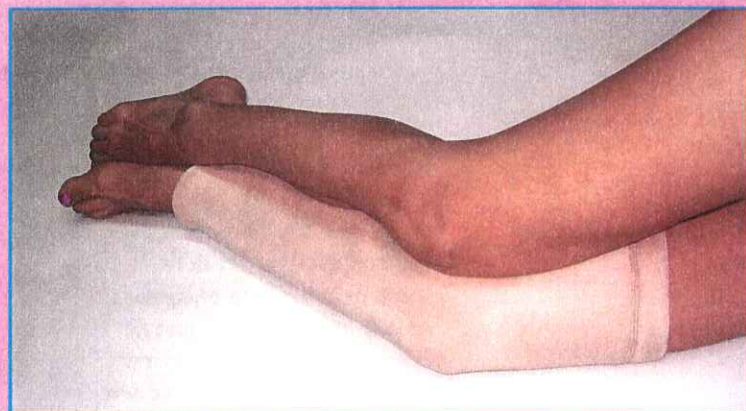
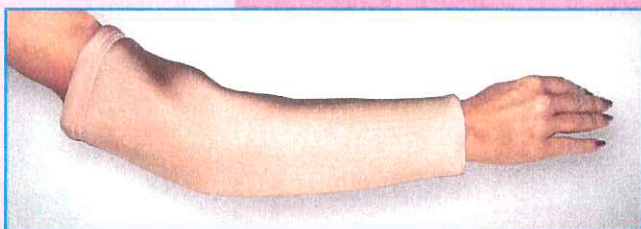
HEAD TO TOE PROTECTION WITH

DermaSaver™



Revolutionary Skin Protection & Pressure Reduction

Unlike foams, gels, fleece, and polyfil, DermaSaver™ reduces ALL of the conditions that cause skin breakdown.



All the DermaSaver products are soft & springy. I've seen a great reduction of skin tears on my unit. These products are great for prevention from breakdown for heel, knees & elbows.

~ Nursing Staff, Greenbriar Terrace, Nashua, NH

CALL HIPSAVER AT 1-800-358-4477

DermaSaver SkinTubes™ for Legs

- ◆ SUPERIOR PROTECTION FROM SKIN TEARS
- ◆ NON-CONSTRICTING
- ◆ ANTI-MICROBIAL
- ◆ BREATHABLE
- ◆ TOTALLY LAUNDERABLE

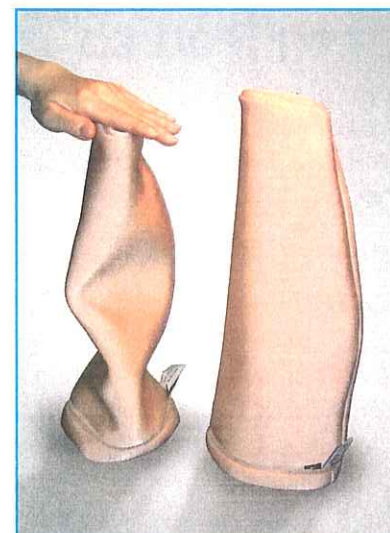
Two layers of soft, lightweight MicroSpring Textile™ form a loose-fitting tube that stays in place to protect fragile skin from pressure, friction and minor traumas that result in tears, bruising and minor abrasions. Unlike traditional fabric stockings, which are tight and binding, the layers of microfilaments allow air-flow and moisture transfer.

Simply slip the tube over the leg, there are no hook and loop fasteners or tight fitting spandex. The narrower end of the tube gently rests on the ankle to keep it from falling off. The cross microfilaments in the MicroSpring Textile allows these soft tubes to be self-supporting – they won't slip down or bunch up.

SkinTubes are protected by the Aegis Microbe shield which uses an EPA registered antimicrobial technology to inhibit the growth of micro-organisms on the product.

You can use creams and ointments with SkinTubes. All SkinTubes can be completely washed and dried even in high temperature institution laundries.

SkinTubes are also available with double protection for knees.



THESE SOFT FLEXIBLE
TUBES FIT LOOSELY AND
REMAIN ELONGATED ON
ARMS & LEGS

TWO LAYERS OF
MICROSPRING
TEXTILE PROTECT
FRAGILE SKIN
WITH 8000
MICROFILAMENTS
PER SQUARE INCH.



Full Leg Tube \$24.99 ea

Two layers of MicroSpring Textile protect from the ankle to above the knee.

LT1300XS (X-Small)
LT1300S (Small)
LT1300M (Medium)
LT1300L (Large)
LT1300XL (X-Large)

Double Knee Full Leg Tube \$39.99 ea

Four layers of MicroSpring Textile protect the knee. Recommended for non-ambulatory residents only.

EKT1300XS (X-Small)
EKT1300S (Small)
EKT1300M (Medium)
EKT1300L (Large)
EKT1300XL (X-Large)



Knee Tube \$17.99 ea

Two layers of MicroSpring Textile protects the knee.

KT1350XS (X-Small)
KT1350S (Small)
KT1350M (Medium)
KT1350L (Large)
KT1350XL (X-Large)

Double Knee Tube \$29.99 ea

Four layers of MicroSpring Textile protects the knee.

4KT1350XS (X-Small)
4KT1350S (Small)
4KT1350M (Medium)
4KT1350L (Large)
4KT1350XL (X-Large)

SIZING FOR LEG TUBES:

Measure around the widest part of the calf. Choose the larger size if measurement is between sizes:

X-Small: 7"-9"
Small: 9"-12"
Med: 12"-15"
Large: 15"-19"
X-Large: 19"-23"



Shin~Knee Tube \$29.99 ea

Designed especially for residents in wheelchairs, the Shin~Knee Tube protects both the shin & the knee with 2 layers of MicroSpring textile. The pleated contoured cup stays in position on the knee.

SKT1350XS (X-Small)

SKT1350S (Small)

SKT1350M (Medium)

SKT1350L (Large)

SKT1350XL (X-Large)

same sizing as leg tubes



Amputee "Stump" Cover \$24.99 ea

A contoured cup of 2 layers of MicroSpring Textile provides protection for the amputation site. Stretch fabric helps to keep the cover in place.

SCI350XS (X-Small)

SCI350S (Small)

SCI350M (Medium)

SCI350L (Large)

SCI350XL (X-Large)



Shin Tube \$17.99 ea

Two layers of MicroSpring Textile protect from the ankle to below the knee

STI350XS (X-Small)

STI350S (Small)

STI350M (Medium)

STI350L (Large)

STI350XL (X-Large)

same sizing as leg tubes

SIZING FOR AMPUTEE STUMP COVER:

Measure the circumference 2" above the amputation site. Choose the larger size if measurement is between sizes:

X-Small: 8"-10"

Small: 10"-12"

Med: 12"-15"

Large: 15"-18"

X-Large: 18"-22"

We had one resident with Peripheral Vascular Disease (PVD) who was getting bruises that would bleed under the skin and take the skin off her shins. Since using the DermaSaver Shin Tubes, her shins have healed and she has not had another bruise or tear.

~ Dee Hendricks, DON, HillCrest Healthcare Service, Hawarden, IA

DermaSaver SkinTubes™ for Arms

- ◆ **SUPERIOR PROTECTION FROM SKIN TEARS**
- ◆ **NON-CONSTRICTING**
- ◆ **ANTI-MICROBIAL**
- ◆ **BREATHABLE**
- ◆ **TOTALLY LAUNDERABLE**

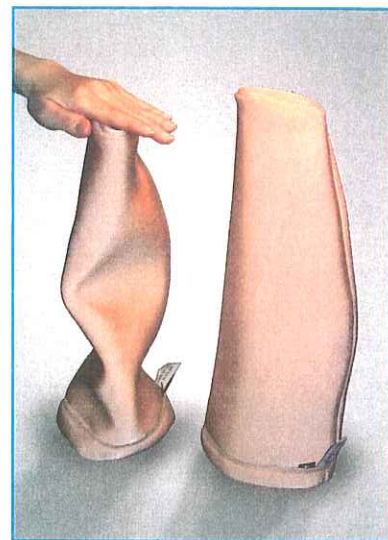
Two layers of soft, lightweight MicroSpring Textile™ form a loose-fitting tube that stays in place to protect fragile skin from pressure, friction and minor traumas that result in tears, bruising and minor abrasions. Unlike traditional fabric sleeves, which are tight and binding, the layers of microfilaments allow air-flow and moisture transfer.

Simply slip the tube over the arm, there are no hook and loop fasteners or tight fitting spandex. The narrower end of the tube gently rests on the wrist to keep it from falling off. The cross microfilaments in the MicroSpring Textile allows these soft tubes to be self-supporting – they won't slip down or bunch up.

SkinTubes are protected by the Aegis Microbe shield which uses an EPA registered antimicrobial technology to inhibit the growth of micro-organisms on the product.

You can use creams and ointments with SkinTubes. All SkinTubes can be completely washed and dried even in high temperature institution laundries.

SkinTubes are also available with double protection for elbows.



THESE SOFT FLEXIBLE
TUBES FIT LOOSELY AND
REMAIN ELONGATED ON
ARMS & LEGS



Arm Tube \$17.99 ea

Two layers of MicroSpring Textile protects from the wrist to above the elbow

- ATI300XS** (X-Small)
- ATI300S** (Small)
- ATI300M** (Medium)
- ATI300L** (Large)
- ATI300XL** (X-Large)



Elbow Tube \$13.99 ea

Two layers of MicroSpring Textile protects the elbow

- ETI350XS** (X-Small)
- ETI350S** (Small)
- ETI350M** (Medium)
- ETI350L** (Large)
- ETI350XL** (X-Large)



Forearm Tube \$13.99 ea

Two layers of MicroSpring Textile protect from the wrist to below the elbow

- FTI350XS** (X-Small)
- FTI350S** (Small)
- FTI350M** (Medium)
- FTI350L** (Large)
- FTI350XL** (X-Large)

Double Elbow Full Arm Tube \$24.99 ea

Full arm protection with four layers of MicroSpring Textile covering the elbow. Replaces traditional foam elbow protectors.

- EETI300XS** (X-Small)
- EETI300S** (Small)
- EETI300M** (Medium)
- EETI300L** (Large)
- EETI300XL** (X-Large)

Double Elbow Tube \$21.99 ea

Four layers of MicroSpring Textile cover the elbow. Replaces traditional foam elbow protectors.

- 4ETI350XS** (X-Small)
- 4ETI350S** (Small)
- 4ETI350M** (Medium)
- 4ETI350L** (Large)
- 4ETI350XL** (X-Large)

**I love your product.
Mom has had terrible
skin tears for the last
couple of years and this
is the first product that
has actually prevented
them! Bless you all.**

~ Kit Frazer, Altamonte Springs, FL



Forearm Tube With Knuckle Protector \$24.99 ea

Two layers of MicroSpring Textile provide all-in-one protection from the knuckles to below the elbow

FTKPI3XS (X-Small)

FTKPI3S (Small)

FTKPI3M (Medium)

FTKPI3L (Large)

FTKPI3XL (X-Large)

SIZING FOR ARM TUBES:

Measure around the widest part of the forearm.

Choose the larger size if measurement is between sizes:

X-small: 5"- 7"

Small: 7"- 10"

Med: 10"- 12"

Large: 12"- 15"

X-large: 15"- 18"



→ Arm~Bow Tube \$29.99 ea

Two layers of MicroSpring textile protect the forearm while 5 layers are kept in place to protect the elbow. Will not roll around the elbow.

ABTI350XS (X-Small)

ABTI350S (Small)

ABTI350M (Medium)

ABTI350L (Large)

ABTI350XL (X-Large)

same sizing as arm tubes

We love the DermaSaver products! It's much better than what we were using before...the patients' legs are not getting torn up. I've been in this profession for over 20 years and this is the best product I have ever seen!

~ Cora Daniel, LPN
Berkley Manor,
Denver, CO

We've had great success with your DermaSaver products. On one resident in particular, the DermaSaver arm tubes not only prevented skin tears but healed her existing tears much quicker than anything we had tried before.

~ Diane Husar, Dir. Quality Assurance, United Methodist Homes,
Binghamton, NY

DermaSaver Pressure Reduction & Protection

Layers of MicroSpring Textile put thousands of microfilaments per square inch to act as mini pressure-reducing springs. Microfilaments flex to reduce pressure on bony prominences such as the heel, elbow, vertebra and trochanter. Ample ventilation space between the microfilaments and textile layers allow for air flow and moisture transfer.

DermaSaver products are protected by the Aegis Microbe shield which uses an EPA registered antimicrobial technology to inhibit the growth of micro-organisms on the product.

You can use creams and ointments with DermaSavers.

All DermaSaver products can be completely washed and dried even in high temperature institution laundries.



Pressure Reduction Interface Pads

Use over mattress, wheelchair cushion or other surfaces. Five layers of MicroSpring Textile provides pressure reduction and protection from friction and shear. Perfect for torso areas such as scapula, sacrum, ribs, trochanter, ischial tuberosity and condyles.

FP1818 Wheelchair Top Cushion (18" X 18") **\$39.99**

FP3524 Area Flat Pad (35" X 24") **\$79.99**

FP3578 Mattress Topper (35" X 78") **\$189.99**



WHEELCHAIR TOP CUSHION HAS FABRIC CORNER TIES SO THE PAD CAN BE USED ON THE SEAT OR WHEELCHAIR BACK. TIES CAN BE CUT OFF IF NOT NEEDED.



Pressure Reduction Pillow Case \$59.99 ea

Standard pillowcase with 5 layers of MicroSpring Textile on top side to reduce pressure and shear on back of head and ears while sleeping or laying down.

PCI300 Standard Size (26" x 20")



Finger Separator \$17.99 ea

Four soft layers of MicroSpring Textile are placed between each finger and the cushioning palm pillow provides maximum comfort. Adjustable soft band with Velcro®

Will not flatten out.

FSI300 One Size



Oxygen/Feeding Tube Covers

\$12.99 ea

One layer of MicroSpring Textile with pressure-sensitive medical grade adhesive and Velcro® covers feeding or oxygen tubes to reduce friction against skin, especially between the back of the ear.

FTCI300 Package of 10 Covers (2¾" X 1½")

(can be cut to shape as desired)
Note: Because of the adhesive used on them, these are not launderable.

"We are very impressed with the DermaSaver products. The resident that used the Pressure Reduction pillowcase commented that she had not slept so well in a long time. We put the Stay-Put Heel Protector on a gentleman that would never keep anything on but he has been wearing this product consistently. Your products are very nice!"

~ Diane Kiel, Rehab Coord
Cambridge Health Center, Cambridge, MN



Derma-Tee™ \$29.99 ea

Tee-shirt has a full back panel of 2 layers of MicroSpring Textile. Reduces shear and pressure on scapula and vertebral bones.

Sizes based on chest circumference:

DT13S (34"-36")
DT13M (38"-40")
DT13L (42"-44")
DT13XL (46"-48")
DT13XXL (50"-52")



DermaBrief™ \$39.99 ea

Three layers of MicroSpring textile cover the hip bones and the tailbone to reduce pressure and shear.

Sizes based on hip circumference:

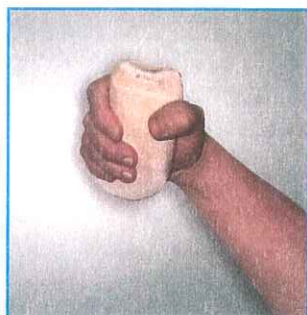
DB13XS (28"-31")
DB13S (32"-35")
DB13M (36"-39")
DB13L (40"-44")
DB13XL (45"-50")
DB13XXL (51"-57")



DermaWrap™ \$14.99 per roll

Single layer of MicroSpring Textile (5'x10') provides flexible and even compression wrap for swollen limbs. End can be secured by self-gripping tape or other means. Can be cut to desired length.

DW1300
 Per Roll (5'x10')



Palm Pillow \$9.99 ea

Layers of MicroSpring Textile rolled to 1 1/2" thick pillow prevents digging fingernails into palms.

PPI300 (One Size)



DermaMitt™ \$17.99 ea

Two layers of MicroSpring Textile with an inner core layer of half-inch polyfil helps prevent scratching and tube pulling. Protects fragile skin on hands. Velcro® securing band is folded under soft cuff.

HMI300-SM (Sm-Med)
HMI300-LX (Lrg-XL)

*We've had problems with other protectors sticking to the wounds, but not with DermaSaver.
 I really like the air permeability and antimicrobial qualities of the products, too.*

~ Diane Husar, Dir. Quality Assurance, United Methodist Homes - Elizabeth Church Campus Binghamton, NY



Knuckle Protector \$17.99 ea

Two layers of MicroSpring Textile cover sensitive knuckles to prevent bumping, and scraping. Perfect for those using wheelchairs.

KPI300SM (Small-Medium)
KPI300LX (Large - X-Large)



Long Knuckle Protector \$17.99 ea

Protects more of the finger area.

KPL1300SM (Small-Medium)
KPL1300LX (Large-X-Large)

DermaSaver Heel Protection

Best Seller

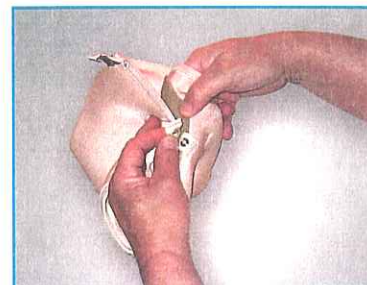


Stay-Put™ Heel Protector \$24.99 ea

Five layers of MicroSpring Textile cover the heel to reduce pressure and friction on the heel and malleolus. Unique design keeps the heel protector from rolling around or slipping off the foot. Comfortable enough to wear all day and all night. Can be worn while walking.

HPI300-S (Small) **HPI300-M** (Medium)
HPI300-L (Large) **HPI300-XL** (X-Large)

See sizing diagram below



Stay-Put™ Plus Heel Protector with toe covering \$27.99 ea

The same Stay-Put Heel Protector as above with fold-over flap to cover the toes. Same sizes as Stay-Put Heel Protector. Available in regular and long lengths.

HPPI300-S (Small) **HPPI300-M** (Medium)
HPPI300-L (Large) **HPPI300-XL** (X-Large)

See sizing diagram below



Launder Guard

BOTH THE DERMASAVER STAY-PUT AND STAY-PUT PLUS HEEL PROTECTORS COME WITH THE LAUNDER GUARD. SIMPLY CLOSE THE SNAP PRIOR TO LAUNDERING TO KEEP THE VELCRO CLOSURES FROM SNAGGING GARMENTS IN THE LAUNDRY.



Relevator™ Heel Elevator \$34.99 ea

Two inches of contoured, cushy polyfil covered by MicroSpring Textile lift the heel in total comfort. Full circle coverage provides consistent elevation during movement. One-piece, slip-on with no fasteners, also covers both malleoli. Fits loosely yet will not fall off. Durable and institution launderable for economical repeated long-term and non patient-specific use. Replaces bed pillow elevation.

REL300-S/M (Small/Medium) **REL300-L/XL** (Large/X-Large)

See sizing diagram below

Because it is multi-layered, the Relevator may take over one hour to fully dry depending upon dryer temperature. This product will withstand the institution high drying temperatures. The Relevator Heel Elevator is designed to be worn by persons while laying down. Persons who raise their knees and have their foot flat on the bed will not benefit from the Relevator. Check each individual for proper fit and applicability of this product. If you have any questions call Ed Goodwin at 1-800-358-4477.

Within 4 days of applying
the Stay-Put Heel Protectors,

the redness from a stage 1

pressure ulcer was

resolved on a bedfast

resident with upper and

lower body contractures.

~ Nursing Staff,
Greenbriar Terrace,
Nashua, NH

Sizing for Heel Protection: To determine the correct size, measure around foot & heel as indicated in the diagram.

Stay-Put™ Heel Protector

Small: Less than 12"

Medium: 12" – 14 1/2"

Large: 14 1/2" – 15 1/2"

X-Large: Greater than 15 1/2"

Relevator™ Heel Elevator

Small/Medium: Less than 13"

Large/X-Large: Greater than 13"



Measure the widest distance all the way around the heel/instep

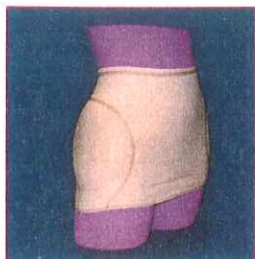
HipSaver Hip Protectors

Protects vulnerable hips during a fall.

- ◆ SOFT, SEWN-IN, TAPERED PADS
- ◆ PROVEN IN BIOMECHANICAL TESTING AND CLINICAL STUDIES
- ◆ MACHINE WASH & DRY EVEN IN HOT INSTITUTION LAUNDRIES

HipSaver Nursing Home Model for easy dressing

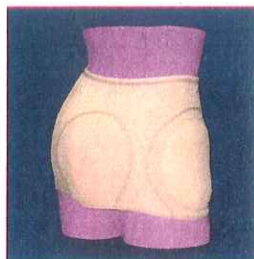
Wide leg holes, roomy fit, easy to pull up and down.



Nursing Home
\$29.99



Nursing Home with
male fly-front
\$32.99



Add Tailbone pad for
\$8

HipSaver QuickChange™ and HipSaver Wrap&Snap for incontinence management

QuickChange has a drop down panel with only 2 snaps for easy changing of incontinence products. Wrap&Snap snaps completely off to lay flat for hard to dress residents



QuickChange
\$34.99



Wrap&Snap
\$39.99



Add Tailbone pad for
\$8

HipSaver SlimFit™ for outpatients and fashion conscious residents

Sleek design – discreet under clothing. Ideal for fashion conscious residents and outpatients



SlimFit
\$29.99



SlimFit with male
fly-front
\$32.99



Add Tailbone pad for
\$8

All HipSavers come in 6 sizes, X-Small thru XX-large. Measure around the widest part of the hip to determine correct size.

HipSaver
The Leader in Hip Protection
Our 12th Year!



HipSaver OpenBottom™

Open crotch design
for easy self-toileting.
Use alone or residents
can wear their own
underwear over it. \$27.99

HipSaver Open-Bottom 3-Snap™

Designed to be worn over incontinence products.
Open crotch area reduces chance of soiling the
HipSaver resulting in less frequent changing. \$34.99



Improved!



HipSaver SoftSweats™

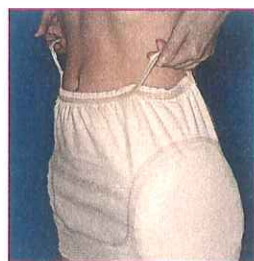
Proven HipSaver protection in soft comfortable sweatpants and shorts.

Improved – now made with Polartec premium breathable, sweat-wicking fabric.

- Six hip sizes and 2 lengths
- No elastic or zippers at ankle
- Choose navy or grey

Available with:

- Hip pads: \$49.99
- Hip & Tailbone pad: \$54.99
- Hip & Knee pads: \$74.99
- Hip, Tailbone & Knee pads: \$79.99



All HipSavers are available
with EZ Pull-Up Handles
to aid those with weakened
grip strength. Add \$3